

Press release

ELYO SERVICES DEPLOYS INTRANSA'S IP SAN STORAGE SOLUTION

Cisilion installs IP SAN solution from Intransa to ensure seamless scalability and performance

Intransa, the global leader in intelligent information storage, delivery and management over IP, and Cisilion, the networking and security specialist, have deployed the first Intransa IP SAN system in Europe. This provides native end-to-end IP connectivity for UK building services group Elyo Services, delivering data for its critical applications including Microsoft SQL, Exchange and File Services. Using Intransa's *IntraStorTM* three-tiered distributed architecture, Elyo can now exploit the full capacity of its multi-site IP infrastructure, using the iSCSI protocol, to deliver intelligent networked block-level storage.

Elyo was forced to re-evaluate its storage strategy to ensure high availability of data across the entire business, which is split between two sites in different areas of the UK. The original DAS deployment did not provide the reliability, scalability and cost-effectiveness required to underpin the organisation's growth. After investigating the technology options available which would match its business operations, Elyo selected Intransa's IP5000 solution connected through Cisco switches and deployed by Cisilion.

Implementation at Elyo's High Wycombe site was swift: the initial hardware deployment took three hours, while the iSCSI hosts were installed and configured at the same time as six new servers. The new IP SAN system consists of a RAID 10 4TB storage array; the controllers present a single virtual IP address as the target for iSCSI hosts, with the connections balanced across dual Gigabit Ethernet interfaces. There are now plans to install a second Intransa system at Elyo's Dagenham site, which can be added seamlessly to increase capacity across the business.

Martyn Forbes, Information Technology Manager for Elyo, believes the Intransa IP SAN implementation is vital for the future of the business: "The IP5000 has enabled us to meet all of our key objectives: to deliver a cost-effective, high-performance, highly-available and scalable storage area network that is based on IP technology, which we are familiar with and confident in. It also addresses concerns we have over business continuity. The endorsing of the product by Microsoft through the iSCSI target certification programme means the solution is a future-proof investment, ensuring it will provide ROI to our business for many years to come."

Intransa builds its line of storage solutions based upon its IntraStorTM modular storage architecture and StorControlTM software. Designed to adapt to customers' growing storage needs, the products are the

industry's only IP SAN solution designed with a patented, fully modular architecture to allow on the fly enhancements to storage capacity, performance and availability. By connecting a new disk enclosure to the controller, the IP5000 can easily add storage without disruption to applications or users. In addition, by adding additional controllers the performance can be increased dynamically based on business requirements.

Paul Klinkby-Silver, General Manager EMEA for Intransa, commented: "This is the first European installation of an Intransa product and demonstrates perfectly the real benefits of our IP SAN solution, most notably around scalability, cost and performance. We now look forward to the next announcement of a European Intransa customer."

Roger Paul, Managing Director of Cisilion, commented: "Our partnership with Intransa, along with our unparalleled knowledge of corporate network infrastructures and our continued focus on fast emerging technologies, has enabled us to meet the demand from enterprises for a cost-effective and highly-available disaster-protected storage solution. We are very proud of providing the first deployment in the UK for Intransa and are excited by the opportunity for large storage and disaster recovery solutions at a much-reduced price compared to traditional FC SAN."

About Intransa

Headquartered in San Jose, California, Intransa is an innovator of enterprise-class, intelligent IP storage solutions that radically reduce the complexity of deploying scalable network storage. Based on advanced technology that leverages the cost and performance advantage of Ethernet and the ubiquity of IP networks, Intransa's products are enabling a new generation of information storage, delivery, and management over IP networks. Founded in September 2000, Intransa has secured \$74 million in funding from Advanced Technology Ventures, Menlo Ventures, Sofinnova Ventures, Sofinnova Partners, US Venture Partners, and a major pension fund. For more information, visit www.intransa.com.

About Cisilion

Cisilion Ltd was established in November 2000 as an IT Network Infrastructure support company with specialist accreditations in VPN Security, Wireless Communications, IP Telephony, Voice and Network Management. It is one of Cisco's fastest growing partners in the UK and its trained and accredited consultants also have proven expertise with best of breed vendors including Checkpoint, Nokia, Websense, Intransa and BT.

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