

INTRANSA IP-SAN SOLUTIONS ENTER PAKISTAN

National Engineers signed on to provide solution consulting, system integration, and post-sale support services

Intransa, Inc., the global leader in IP-SAN solutions, continuing its aggressive momentum in Asia Pacific, today announced that it has signed on National Engineers (NE), a leading provider of enterprise infrastructure solutions in Pakistan, to offer its uniquely scalable suite of native IP-SAN solutions to enterprise customers across the region.

"We will leverage our strength in service provider networks to deliver cost effective IP-based SAN

solutions that will allow users to consolidate their distributed storage resources, control rising storage costs, implement LAN free backups, and disaster recovery solutions," said Jahangir Ahmad, CEO, National Engineers. "Having evaluated many storage solutions, we find that Intransa's unique IP-SAN solution offers the perfect, long-term storage solution for cost-conscious customers in Pakistan. We look forward to offering our customers the flexibility of choice that comes with the end-to-end native IP-SAN solutions from Intransa, and its proven capability of leveraging existing Ethernet infrastructures and IP skill sets already available in the organization."

Intransa's native IP SAN product suite is designed from the ground up to leverage a company's existing Ethernet infrastructure and uses the power of TCP/IP networking and the advantages of ATA disk drives making it a clear alternative to proprietary Fibre Channel solutions. Intransa's patented IP SAN IntraStor® modular architecture allows customers to seamlessly tune capacity and performance independently, without requiring a major forklift upgrade. Growing capacity is as simple as adding a new disk controller or enclosure, which is automatically recognized and provisioned by Intransa's StorControl® software, without impacting performance or system availability.

About Intransa

Headquartered in San Jose, California, Intransa is an innovator of enterprise-class, intelligent IP storage solutions that radically reduce the complexity of deploying scalable network storage. Based on advanced technology that leverages the cost and performance advantage of Ethernet and the ubiquity of IP networks, Intransa's products are enabling a new generation of information storage, delivery, and management over IP networks. Founded in September 2000, Intransa has secured \$74 million in funding from Advanced Technology Ventures, Menlo Ventures, Sofinnova Ventures, Sofinnova Partners, US Venture Partners, and a major pension fund. For more information, visit www.intransa.com.

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